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**Holly Hunt Ltd.**, New York, NY, March 2005-Present  
Senior Sales Associate

- Over a decade of consistently finishing as one of the top salespeople with career sales over \$44M
- Act as brand ambassador to new & existing clients
- Develop and manage relationships from initial pre-quotation through post-delivery
- Maintain Historical & Contemporary design awareness with a broad sense of style
- Vet potential lines to be carried across company
- Develop ideas for procedural improvements integrated at corporate level
- Winner of (2) Design Contests judged by Ms. Hunt resulting in (1) prototyped side table and (1) rug style being added to the Beyond Borders Line

**Brooklyn Fine Design**, Brooklyn, NY 2014-Present  
Owner & Designer

- Design, coordinate fabrication & market boutique line of to the trade lighting

**Crate & Barrel**, New York, NY, September 2002-March 2005  
Furniture Sales

- 2004: Finished 3<sup>rd</sup> out of 25 sales associates with sales over \$1.3M
- 2003: Finished 6<sup>th</sup> out of 25 sales associates with sales over \$1.1M
- Maximized company sales growth and profitability through outstanding product knowledge, creative sales skills and merchandising techniques
- Provided optimal client experience with custom upholstery, case goods and accessories
- Maintained communication with vendors, corporate personnel and service staff to insure timely delivery and follow through on all transactions
- Upheld corporate integrity and quality assurance for all client interactions
- Elected to Sales Advisory Committee acting as a liaison between sales staff and management to solve sales etiquette, product organization and inventory control concerns

**Pearl Paint Company**, New York, NY, October 1994-September 2002  
Varied Managerial roles from 1996 through 2002 including Assistant Store Manager, Merchandising Department, Furniture Showroom, Paper Floor and Canvas/Easel Department

- Responsible for interviewing, hiring, training, motivating, supervising and reviewing staff of approximately 200 employees at flagship location
- Ensured company objectives and commitments to customer satisfaction were met
- Assisted in surpassing annual sales goals by 13%

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## Education

**92<sup>nd</sup> Street Y**, NY, NY, 2014-2015: Music Theory, Faculty: Louis Rosen

**New York School of Interior Design**, NY, NY, 2009: Licensing Furniture/Product Design, Faculty: Rene Estacio

**Brooklyn College**, Brooklyn, NY 1989-1992: Concentration in English/Art

**ING New York City Marathon**, NY, NY 2009: Finisher 5:09:56